



## Important News about *Scholastic Reading Counts!*<sup>®</sup>

September 2008

Dear Educator:

***Scholastic Reading Counts!***<sup>®</sup> is making everything simple! By expanding on the positive response to our license-pricing promotion this spring, starting in September 2008, we are offering our *Student License* plan as the new way for districts, schools, and classrooms to obtain ***Scholastic Reading Counts!***

Starting in September, ***Scholastic Reading Counts! Enterprise Edition*** will be made available to new users only by *Student License*. As part of the *Student License*, users will have access to *ALL* quizzes published up until the effective date. With the purchase of an annual *Student Access Fee*, new quizzes will be delivered monthly.

By moving to a license-based model, Scholastic is poised to meet the needs of busy educators and the demands of a changing industry.

### **A New Way to Continue with *Scholastic Reading Counts!***

This fall, Scholastic will begin to transition schools who purchase quizzes individually (both Version 3.03 and *Enterprise Edition* users) to this new model. Under this new plan, the program's software and quizzes can be installed on a campus server (LAN) or on a district centralized server (WAN) for access by students with a valid, active license.

If you are an existing user of ***Scholastic Reading Counts!*** Version 3.0.3, product support will remain available until December 1, 2010. In keeping with our End of Sale Policy (<http://teacher.scholastic.com/products/readingcounts/techsupport.htm>), **you retain the perpetual license to use the program and all the quizzes you have obtained.**

If you are an existing user of ***Scholastic Reading Counts! Enterprise Edition*** or ***Scholastic Reading Counts!*** Version 3.0.3 and you are not ready to obtain quizzes through the Student Licensing plan, quizzes will remain available on a stand-alone basis through November 30, 2008, and Scholastic will discount the cost of the quizzes by 50%.

Scholastic will end the distribution of ***Scholastic Reading Counts!*** Version 3.0.3 and quizzes sold on a stand-alone basis on November 30, 2008. Again, you retain the perpetual license program and can continue to use the program as you are now.

(over please)

## A New Way to Acquire *Scholastic Reading Counts!* Quizzes

For schools who have obtained *Scholastic Reading Counts!* quizzes incrementally, these exciting changes will support an implementation that is:

- **Easy to Manage** — With access to all quizzes, teachers and librarians do not need to search for and purchase individual quizzes. Quizzes will arrive on a disc bundled by grade ranges for age level management.
- **Easy to Budget** — With new quizzes available monthly for a flat annual rate, schools can easily predict how much they need to budget for upcoming years.
- **Easy to Update** — All updated or corrected quizzes are sent to you automatically, with no need to order them or ask for updates.
- **Easy to Use** — For schools that update to SAM CONNECT in Winter 2009, monthly quizzes can be delivered to your server via the Internet — no more discs or additional installation.

## New Transition and Conversion Plans Available

When you are ready to order, please call us for the new *Scholastic Reading Counts!*

If you are a *Scholastic Reading Counts! Enterprise Edition* user who has obtained quizzes incrementally and wish to transition to *Student Licenses*, you can do so with a special, one-time-only transition plan.

If you are a *Scholastic Reading Counts!* Version 3.0.3 (or previous version) user who wishes to convert to *Scholastic Reading Counts! Enterprise Edition*, you can ask about our conversion plan.

If you are a *READ180* user, the move to the *Student License* plan depends on if you use *Scholastic Reading Counts!* school-wide or only in conjunction with *READ180*.

For schools and districts that have obtained *Scholastic Reading Counts! Enterprise Edition* or Version 3.0.3 after January 1, 2008, the cost of that acquisition can be applied to the cost of your move to the *Student License* plan when you make your move before August 31, 2009.

For more information, please contact your Inside Sales Representative at **1-800-387-1437**.

Sincerely,

Your *Scholastic Reading Counts!* Team